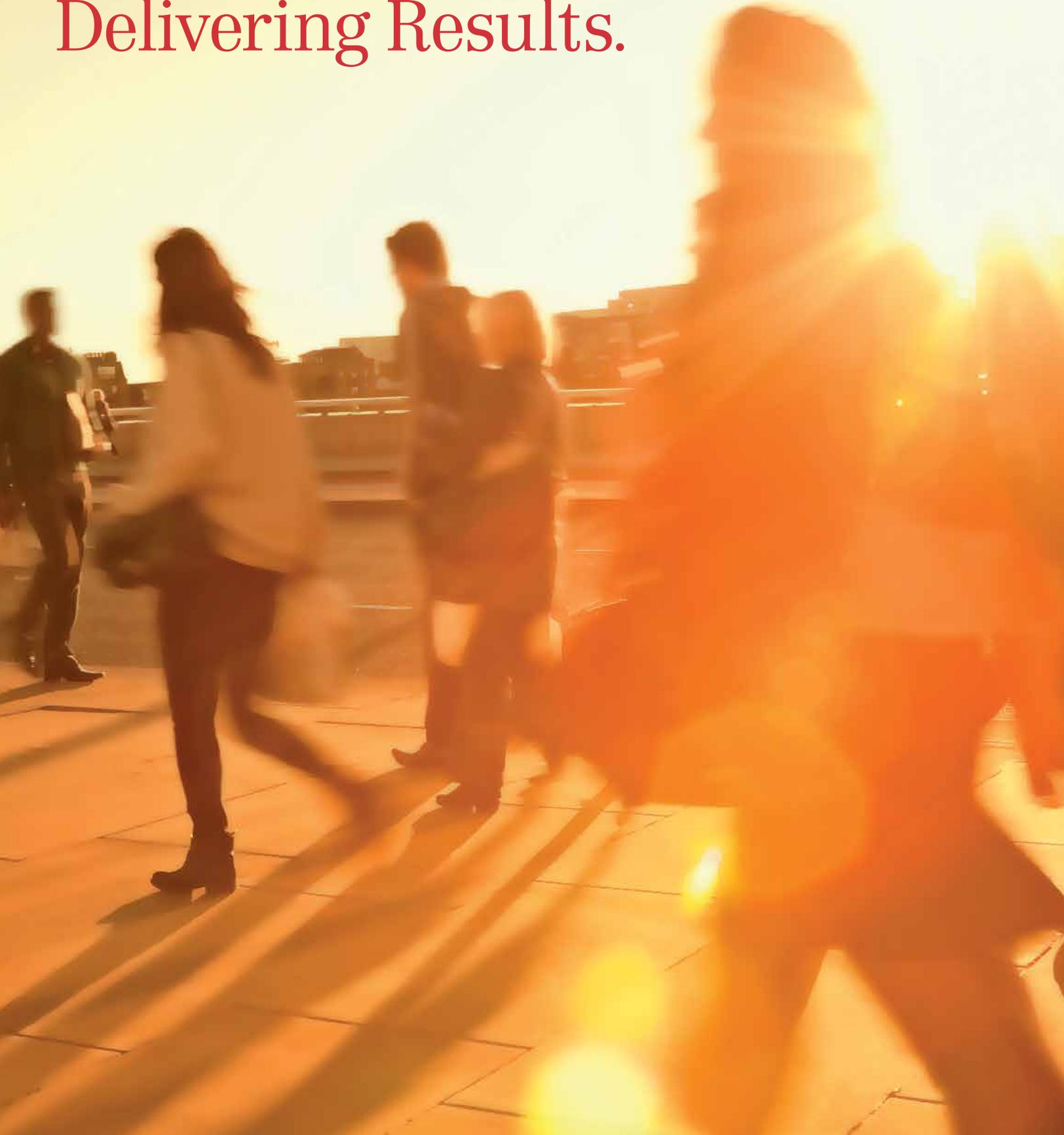


Realizing Potential,  
**Delivering Results.**





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# Commitment & performance for the client

Our focus on the client predicated a commitment to perform commercial real estate services with the passion, dedication and expertise to realize maximum potential for our clients worldwide. Our collaborative services platform provides an expansive, yet nimble and responsive structure, enabling us to deliver superior results across the full spectrum of sectors for owners & investors, occupiers and developers of property.

We uniquely combine an agile platform with experienced real estate teams, backed by the institutional strength of one of the world's leading property investment companies.

# Personalized service & collaborative teamwork

Your business is our business. Personalized service and collaborative teamwork form the core of our philosophy. We provide custom solutions focused on your business objectives, taking a fiduciary position with your asset to maximize value at each point of the process.

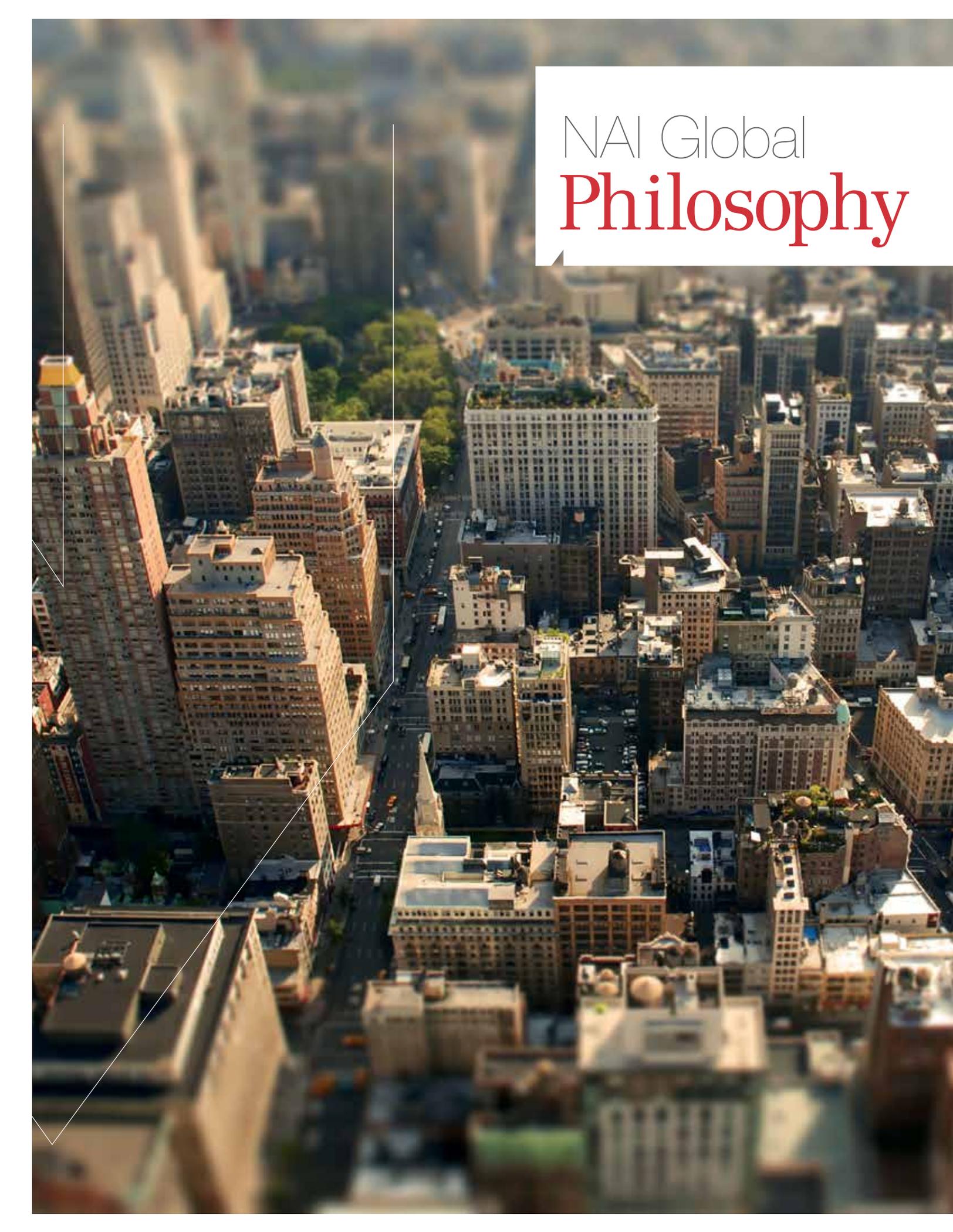
We will listen, take a holistic view of your business and apply our commercial knowledge to maximize potential, guide your investment and add value.

When appropriate, we are eager to push the boundaries and do things differently, as our singular purpose is to achieve better outcomes for our clients.

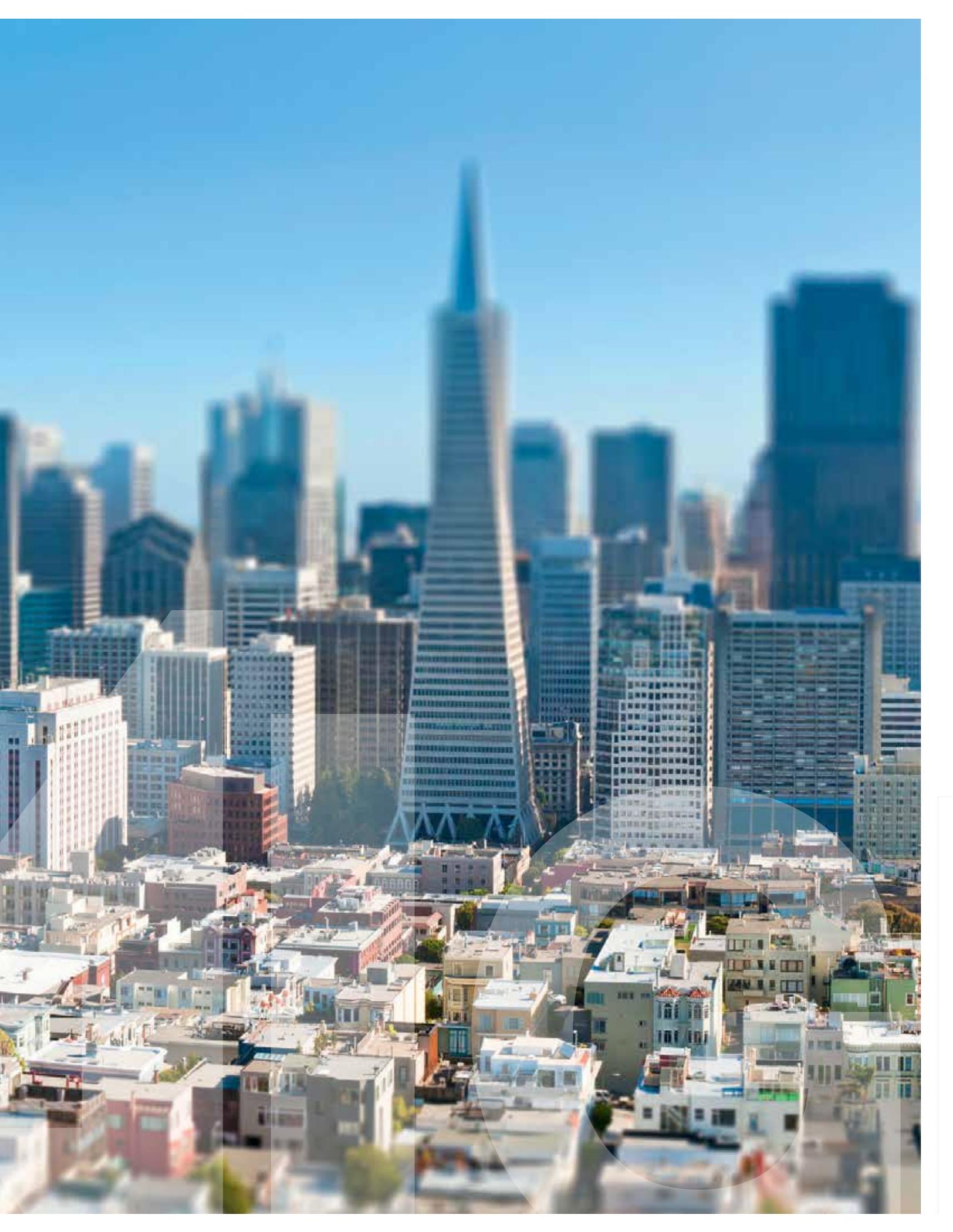
We are local and we are global. Our diversified platform spans North and South America and the Caribbean, Europe, the Middle East and Africa, and in the Asia Pacific region.

With our careful selection of seasoned professionals who are deeply rooted in their markets, we have developed our business to support yours over the long-term.

And as you look at growth markets, so do we—with more offices globally than any other commercial real estate firm, we are actively expanding in strategic locations so we can help you stay ahead of your competition.

An aerial photograph of a dense urban landscape, likely New York City, showing a grid of tall buildings and streets. A white rectangular box is overlaid in the top right corner, containing the text 'NAI Global Philosophy'. The text 'NAI Global' is in a light grey, sans-serif font, and 'Philosophy' is in a larger, bold, red serif font. The background image is slightly blurred, emphasizing the text.

NAI Global  
**Philosophy**



# We are purposefully **strategic & innovative**

We aim to exceed your expectations, building a relationship based on trust with a common goal of long-term success in mind, not just the next transaction. To that end, realizing maximum potential in each transaction ensures the longevity of our client relationships. Many years of experience have brought us success that we translate into innovative strategies and solutions for our clients' future endeavors.

And so our seasoned experts work collaboratively to ensure the realization of tailored solutions that maximize investment and enable profitable growth.

With NAI Global, you can expect passion, professionalism and a positive contribution to your bottom line.

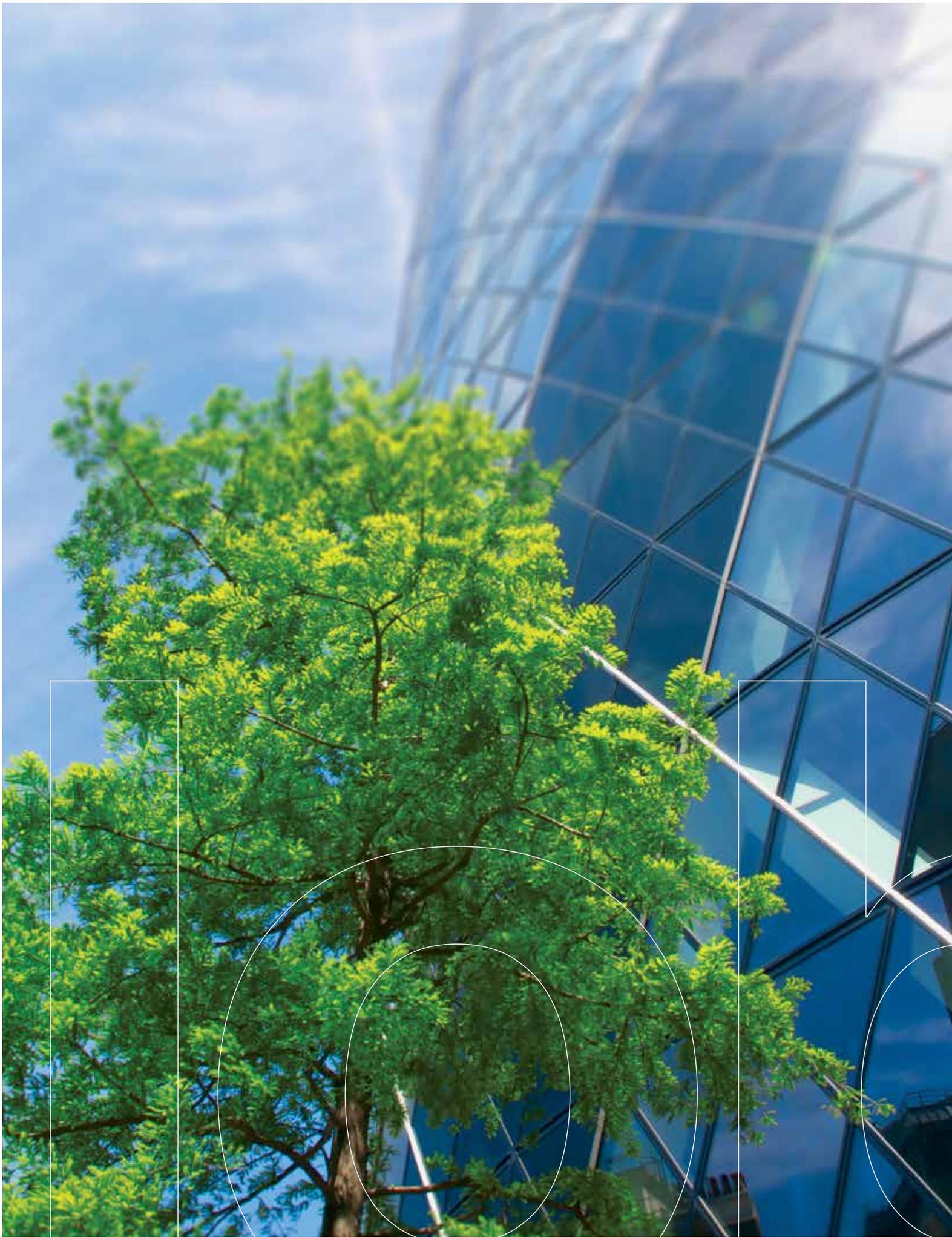


# Corporate responsibility and green advocacy.

NAI Global is dedicated to reducing the impact that commercial real estate has on the environment. Our collaborative services platform uniquely positions us to partner with our clients to reduce their ecological footprint locally and globally.

We provide a wide variety of green services, and the energy savings we help clients achieve benefits both the environment and their bottom lines. Seasoned professionals are well versed in the benefits of sustainable buildings and certifications such as LEED and Energy Star and are available to be called upon to consult as needed.

At NAI Global, we deliver integrated and comprehensive sustainable solutions that not only meet our clients' diverse business needs, but also mitigate our collective impact on the planet.



# Intimate knowledge from experts on the ground

Our proven strategies lead to real-time results, local & global connections and flexible solutions to each project.

NAI understands the realities of today's world, and meets these demands with speed and agility. Our streamlined organizational structure is designed with both local and multi-market clients in mind and everything in between. Dedicated professionals advise and support our clients operating in one corner of the world or throughout it. Depending on your real estate requirements, we scale our services to fit your needs.

In terms of sourcing expertise, we work together as one team with our clients across the globe to ensure their risks are minimized. Our unique consultative process offers security and direction from experts on the ground, navigating the larger stage of a global presence for clients locally or as they expand across state or international lines.





# People + Process = Results

- Single-point-of-contact accountability
- Collaborative client-service teams
- Local offices in primary, secondary and tertiary markets worldwide
- One simple agreement to start project or portfolio work
- Customized processes facilitate consistent service across assignments and geography

NAI provides clients with access to brokers in each discipline with expertise in office, industrial, retail, and investment practices. Dedicated to providing our clients with the most comprehensive resources, NAI offers various core competency combinations tailored for our clients:

## Brokerage Services

Our clients range from institutions and pension fund advisors to private developers and individuals, all requiring superior market intelligence and custom solutions based on specific objectives. NAI offers a full spectrum of consultancy and transaction services including single building, portfolio and land acquisitions and dispositions, project leasing build-to-suits and auction services.

## Investment Services

Our investment teams represent clients with every type of commercial property, expertly navigating the process of valuation and due diligence. As a global organization, our advisors have access to broad capital market and institutional relationships; as a local advisor, NAI delivers exceptional marketing and intelligence, and the ability to offer related a (need accent aigu) la carte services such as property management and lease administration.

## Corporate Services

Because every client faces a unique combination of business and real estate challenges, we make it our primary focus to listen carefully and understand your marketplace and business opportunities. Our approach is consultative, partnering alongside and with you as one team: starting with an advisory & planning process, we are able to align your goals with your needs for transaction management, project management or portfolio management.

## Management Services

We practice an ever-evolving strategy of being flexible to the customization required for reporting procedures for asset, property or facilities management. Through our platform, we offer our clients the benefit of local decision making, leadership and relationships that are centered on and in your market. With the ability to introduce you to relationships nationally and internationally if required, our scalable services contribute considerably to your success.

